

# Chemical-free pest control

Retired army officer happy to help people get rid of pests in a safe, environmentally friendly way



story by  
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IT WAS his love for nature that led former army officer B.C. Khang to venture into the business of selling a non-chemical solution to keep pests at bay.

Khang, a former army captain, has found happiness not only in being able to overcome pest problems in his own home, but also in those of others as well.

Over the past six years, Khang has successfully marketed his Pest Free and Mosfree devices to thousands of homes. He said he was happy that his love for nature had given him an opportunity to earn a decent living.

"Never did I expect to sell pest-control devices, especially coming from my army background," he said.

"I care for the environment I live in, and my preference of not wanting to rely on insecticides and chemicals to overcome pest problems at home led me to seek alternative types of pest-control devices," he said.

Khang, the managing director of Sayang Alam Sdn Bhd, said Pest Free targets rodents and cockroaches, while Mosfree is for getting rid of mosquitoes without the use of chemicals.

He says the two products are also widely used in Europe.

"Mosfree's ultraviolet lamp is meant to attract mosquitoes to the device before they get trapped by a suction fan.

"The device is a product of European technology and is made in China," Khang explains.

Meanwhile, Pest Free, Khang



1 Khang with Termy Tech chief executive officer N. Alagan. Khang says the two companies have teamed up to provide better service to customers. 2 Khang says he is happy to run a business that helps keep pests at bay without harmful chemicals. Photos: RICKY LAI

said, is an Australian product that had won many international awards.

He said the device could be used by simply plugging it into an electrical socket.

"It will alter the low electro-magnetic field through every wire that exists in the premises and helps to chase rats and mosquitoes away.

"The electro-magnetic field is not harmful to humans but will slowly get to rats and cockroaches by making them thirsty and lose appetite, and by reducing their capacity to breed and causing stress," he said, adding that this would enable the user to trap

them more easily.

Khang said the device, widely used around the world for more than 20 years now, also prevents rats from chewing through wires and cables.

In most premises that are infested with rats, he said, there is a high tendency of wirings being damaged by rodents.

"So the device can help to prevent short circuits caused by rats," he pointed out.

Khang said he had sold some 15,000 units of the two devices since he started the business six years ago.

He said most of his sales came from online orders, with the rest

coming from people who hear about the products from existing customers.

"I also sell the devices at exhibitions. And the prices are affordable as I do not go through a middleman. Mosfree is priced at RM170," he said.

The Pest Free device comes in three configurations — two for domestic use and one for industrial premises.

He said the smaller domestic unit is meant for 140sq m spaces, while the bigger one covers 278sq m.

"They are priced at RM240 and RM490, respectively. The version meant for commercial spaces cov-

ers 929sq m and costs RM3,900," Khang revealed.

For the benefit of commercial users, Khang said he had teamed up with Termy Tech Sdn Bhd, a pest control company, to provide more efficient service.

Besides installing the devices, Termy Tech also removes rats at the premises.

"This is an additional service we offer to those who require it," he said.

Sayang Alam is based at No 17, Jalan Beranang Dua 27/14B, Section 27, Shah Alam.

For details, log on to [www.pest-free.com.my](http://www.pest-free.com.my) or [www.pestfree.com.au](http://www.pestfree.com.au).